

**BEST AVAILABLE COPY**

# 800 BED FACILITY

PROJECT NO:
DRAWN BY: MGE
ARCHITECT: J. TIMMONS
SHEET NO: A1.2

SHEET NO: A1.2

An architectural rendering of a building's exterior. The left side features a large arched window with a decorative frame. The right side shows a central entrance with a smaller arched opening above it. The drawing uses fine lines and cross-hatching to create depth and texture.

**From:** (b)(6);(b)(7)(C)  
**Sent:** 17 Apr 2019 17:59:36 +0000  
**To:** (b)(6);(b)(7)(C)  
**Cc:** (b)(6);(b)(7)(C)  
**Subject:** Maryland RFI  
**Attachments:** Immigration Centers of America - Maryland RFI Response - Solicitation Number RFI\_Baltimore\_CDF.pdf, 2019\_04-15 ICA Detention Facility-800 BED-A1.2-3D model images.pdf

Hello,  
Please find attached our response to Solicitation Number RFI\_Baltimore\_CDF, along with conceptual drawing of the proposed facility.  
Please let me know if you need anything else from us.  
We look forward to your response.  
Thanks.

(b)(6);(b)(7)(C) CPA  
Chief Financial Officer

Immigration Centers of America-Farmville  
7113 Three Chopt Road, Suite 210  
Richmond, VA 23226  
Phone: 804-625-(b)(6);(b)(7)(C)  
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**IMMIGRATION CENTERS OF AMERICA**

7113 THREE CHOPT ROAD  
RICHMOND, VIRGINIA 23226

April 17<sup>th</sup>, 2019

(b)(6);(b)(7)(C)

Office of Acquisition Management  
U.S. Immigration and Customs Enforcement  
U.S. Department of Homeland Security  
801 I Street, NW, Washington, DC 20536

(b)(6);(b)(7)(C)

Office of Acquisition Management  
U.S. Immigration and Customs Enforcement  
U.S. Department of Homeland Security  
801 I Street, NW, Washington, DC 20536

**Subject: Response to RFI – Baltimore Solicitation**

**Number: RFI\_Baltimore\_CDF**

(b)(6);(b)(7)(C)

Immigration Centers of America (ICA) is pleased to respond to the U.S. Immigration and Customs Enforcement (ICE) Request for Information (RFI) to identify possible detention sites to hold criminal aliens and other immigration violators in the Baltimore, Maryland area.

ICA is uniquely suited to provide a facility which provides detention, medical, and transportation services that meet and exceed the requirements of this RFI. Indeed, consistent with our operations in Farmville, Virginia, ICA's facility in the Baltimore area will serve as a national model for civil immigration detention.

We are proud of our exemplary record of achievement and service to ICE through the operation of our Farmville Detention Center (FDC). In fact, the FDC is one of the few facilities in the U.S. accredited by both the American Correctional Association (ACA) and the National Commission on Correctional Health Care (NCCHC). Our unrivaled facilities also adhere to both the intent and letter of the 2011 Performance Based National Detention Standards (PBNDS). In fact, ICA has achieved a perfect PBNDS rating six out of the last seven years.

Since 2009, when ICE embarked on a mission to reform the immigration detention system, ICA has been at the forefront in responding to ICE's civil detention reform needs. ICA's design and organizational philosophy focuses on the creation and operation of facilities in a manner reflective of the specialized character of civil detention while making no compromises on security or officer and detainee safety. In fact, we specialize in dedicated ICE facilities and are able to provide minimum, medium, and maximum-security beds for both male and female adult detainees.

ICA utilizes a facility design that emphasizes housing non-criminal detainees in a civil detention environment versus facilities designed to house individuals convicted of criminal offenses and operated under a penal model of incarceration. Our model encompasses expanded programs including religious, recreation, and education services over and above traditional corrections and detention expectations. It also includes law libraries, provisions for family and legal visitation with expanded hours, and the use of technology-based solutions for families and attorneys unable to physically visit facilities. Focusing on timely assessment, care, treatment, and services, we also provide health care management for the medical, mental, and dental care needs of detainees.

Currently, ICA provides armed transportation for detainees exclusively in the Commonwealth of Virginia, with routine transportation missions to Pennsylvania, New Jersey, Georgia, Florida, Alabama, and Texas. ICA has logged over 8.1 million miles of successful transportation missions. ICA Transportation transports ICE detainees to and from over 175 locations for both government purposes and various appointments. Each ICA vehicle includes the appropriate equipment necessary to ensure the secure transportation of detainees and GPS tracking and safety monitoring for real-time accountability of staff driving habits and behaviors.

ICA has a long history working with advisory groups to include ICE personnel from the Office of Detention Policy and Planning (ODPP), Enforcement and Removal Operations (ERO), Immigration Health Services Corps (IHSC), the Custody Management Division (CMD), and the Detention Monitoring Unit (DMU). We also have exceptionally close relationships with non-governmental organizations (NGO) and other interested stakeholders such as the American Bar Association (ABA) and Capital Area Immigrants' Rights Coalition (CAIR). In 2013-2014, our Farmville Detention Center was also the only facility in the country to be chosen to participate in one of the year-long working groups with the ICE and NGO organizations mentioned above.

ICA's Farmville Detention Center (FDC), located in Farmville, Virginia, was designed and built in 2010 and has been operated with a singular purpose: to provide ICE with a facility that would meet its unique civil detention requirements in a manner that enables us to serve as the model of best practices for all other institutions nationwide. ICA's FDC was accredited by ACA 12 months after housing its first detainees, far more quickly than the period typically required for a new facility. In 2013 the FDC received accreditation by the NCCHC. As of today, the FDC is still accredited by both ACA and NCCHC. Additionally, the annual ICE audits routinely substantiate that the FDC is one of the finest administered facilities in the United States, with some ICE officials going as far as calling it a “national example” of how civil detention should be done.

In 2013, our Director completed the educational and training requirements and was certified as a Prison Rape Elimination Act (PREA) auditor; his certification was renewed in 2018. Our Director currently serves as the president of the Compliance and Accreditation Managers Association (CAMA) and was also nominated for the delegate assembly of ACA. CAMA and ACA are national associations dedicated to the accreditation process of correction and detention facilities that demonstrates adherence to nationally accepted standards. Our Director also currently serves as the 2<sup>nd</sup> Vice President of the National Association of Wardens and Superintendents (NAAWS). The Director, together with a management team of consummate professionals with over 290 years of combined experience in detention, lead a facility that is both an asset to ICE and a critical asset in the provision of civil detention programs.

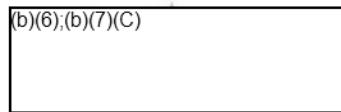
We are proud of our accomplishments, and particularly proud of the culture that has been fostered within our company; ICA is focused purely on providing exemplary civil housing and transportation services designed to meet ICE's specific needs. Unlike other providers with which ICE contracts for beds, ICA only houses detainees for ICE without the distractions and conflicting priorities often caused by mixed populations. Indeed, ICA's size and singleness of purpose allows us to react to the rapidly evolving needs of ICE in a timely, consistent and predictable manner.

ICA remains dedicated to serving ICE's needs consistent with the highest standards of civil detention and is pleased to offer our services in both the housing and transportation of ICE's detainees in the Baltimore area. Moreover, we would be honored to build upon our current efforts and collaboration with ICE by designing and operating facilities for the region that exceed all standards for civil immigration detention. We also strongly believe that with our extensive experience and expertise we would be able to provide the most efficient overall facility construction costs.

Please review the attached questions and answers in response to the RFI (Solicitation Number: RFI\_Baltimore\_CDF). We trust that it will provide you with the information necessary to be assured of ICA's commitment to ICE and the continued success of your civil immigration detention program.

If you have any questions, please do not hesitate to contact us at your earliest convenience.

Sincerely,



CEO  
Immigration Centers of America

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## E. Submission and Signature

Submitted on Wednesday, April 17<sup>th</sup> – 2:00 pm.

(b)(6);(b)(7)(C)

CEO  
Immigration Centers of America

## F. Addendum: Questions

1. *As a part of the final RFP will ICE be prioritizing awards to detention care providers who exclusively work in the area of federal immigration detention?*
2. *When do you expect to issue an RFP and will ICE be prioritizing locations? What factors will be used to prioritize these locations?*
3. *Is ICE considering alternatives to traditional immigration detention contracts? For instance, is ICE willing to consider extended contract duration in an effort achieve best value?*
4. *What will the final ICE criteria be for site selection?*

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# Capability Statement

(b)(4)



505 North I-35 East, DeSoto, TX 75115  
Phone: 469-727-0727 | Toll Free: 866-912-4587  
[www.palomarmodular.com](http://www.palomarmodular.com)



## CORE COMPETENCIES

Palomar Modular Buildings designs and manufactures custom modular buildings including Administrative, Clinic, SCIF, Classroom and Lab facilities with an emphasis on regional, State, Federal, and Military agencies. Palomar, a Veteran-Owned Small Business, has relationships with SBA 8(a), SDVOSB, MBE/WBE, EDWOSB and HUBZone certified partners.

Palomar's modular construction method creates significant cost savings and quickly produces buildings in a fraction of the time compared to conventional construction. The controlled fabrication environment and efficient construction cost strategies Palomar employs can result in cost savings of up to 20% compared to conventional construction. Our production efficiency, combined with our manufacturing environment, eliminates weather related delays and allows us to complete projects up to 50% faster than stick-built construction.



UP TO 50%  
FASTER CONSTRUCTION



UP TO 20%  
LOWER COST



Federal Supply Classification: 5410 Prefabricated/Portable Buildings

### NAICS Codes

- 531120 – Lessors of Nonresidential Buildings
- 236220 – Commercial & Industrial Building Construction
- 531110 – Lessor of Residential Buildings & Dwellings
- 236115 – Modular House Assembly on site by General Contractors
- 236117 – New Housing Operative Builders
- 321991 – Houses, Prefabricated, Wood, Manufacturing
- 332311 – Prefabricated Metal Buildings & Component Manufacturing
- 531190 – Lessors of Other Real Estate Property

### Contacts

(b)(6);(b)(7)(C)

GSA Contract # 47QSWA18D004G

Government Business Developer

Cell: 214-326(b)(6);(b)(7)(C)

(b)(6);(b)(7)(C)

### Bonding Capacity

\$5 mm per project | \$10 mm aggregate

**From:** (b)(6);(b)(7)(C)  
**Sent:** 4 Apr 2019 21:01:34 +0000  
**To:** (b)(6);(b)(7)(C)  
**Subject:** RE: Inquiry regarding Immigration Detention Services – Maryland Detention Capability

Good Afternoon (b)(6);(b)(7)(C)

Thank you for reaching out, this will be a brand new requirement as mentioned this request is for information only at this time for market research purposes.

Please let me know if you have any additional questions.

Have a great evening!

(b)(6);(b)(7)(C)

**Detention, Compliance & Removals (DCR) | Contract Specialist**

DHS | ICE | Office of Acquisition Management (OAQ)

Phone: 202-732 (b)(6);(b)(7)(C)

Email: (b)(6);(b)(7)(C)

---

**From:** (b)(6);(b)(7)(C)

**Sent:** Thursday, April 4, 2019 3:11 PM

**To:** (b)(6);(b)(7)(C)

**Subject:** Inquiry regarding Immigration Detention Services – Maryland Detention Capability

Dear (b)(6);(b)(7)(C)

Hope this email finds you well! I wanted to reach out briefly about the **Immigration Detention Services – Maryland Detention Capability** that was posted in FBO under **RFI\_Baltimore\_CDF**.

I wanted to ask if this is a new requirement or is there an incumbent contract/contractor currently performing the same or similar work? If so, are you able to provide a contract number and the vendor's name?

Thank you in advance for your assistance. It is greatly appreciated!

V/r,

(b)(6);(b)(7)(C)

---

**Deltek**

(b)(6);(b)(7)(C)

Associate Research Analyst

(b)(6);(b)(7)(C)

T: (571) 521-(b)(6);(b)(7)(C)

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**From:** (b)(6);(b)(7)(C)  
**Sent:** 18 Apr 2019 03:01:15 +0000  
**To:** (b)(6);(b)(7)(C)  
**Cc:**  
**Subject:** Re: Maryland RFI  
**Attachments:** image001.jpg

(b)(6);(b)(7)(C)

Thank you for letting me know the information was received.

(b)(6);(b)(7)(C)

Sent from my iPhone

On Apr 17, 2019, at 4:41 PM, (b)(6);(b)(7)(C)

wrote:

Good Afternoon, (b)(6);(b)(7)(C)

Thank you for providing this information, we look forward to reviewing.

Kind Regards,

(b)(6);(b)(7)(C)

**Detention, Compliance & Removals (DCR) | Contract Specialist**

DHS | ICE | Office of Acquisition Management (OAQ)

Phone: 202-732 (b)(6);(b)(7)(C)

Email: (b)(6);(b)(7)(C)

**From:** (b)(6);(b)(7)(C)

**Sent:** Wednesday, April 17, 2019 2:00 PM

(b)(6);(b)(7)(C)

**Subject:** Maryland RFI

Hello,

Please find attached our response to Solicitation Number RFI\_Baltimore\_CDF, along with conceptual drawing of the proposed facility.

Please let me know if you need anything else from us.

We look forward to your response.

Thanks.

(b)(6);(b)(7)(C) CPA

Chief Financial Officer

Immigration Centers of America-Farmville  
7113 Three Chopt Road, Suite 210

Richmond, VA 23226  
Phone: 804-625 [redacted]  
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<image001.jpg>

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2019-ICFO-

4205137

**From:** (b)(6);(b)(7)(C)  
**Sent:** 18 Apr 2019 19:41:31 +0000  
**To:** (b)(6);(b)(7)(C)  
**Subject:** RE: Modular Construction

Thank You.

(b)(6);(b)(7)(C)

***Government Business Developer***

GSA Contract: 47QSWA18D004G

Tel: 469-727(b)(6);(b)(7)(C)

Cell: 214-32(b)(6);(b)(7)(C)

[www.palomarmodular.com](http://www.palomarmodular.com)



---

**From:** (b)(6);(b)(7)(C)  
**Sent:** Thursday, April 18, 2019 12:22 PM  
**To:** (b)(6);(b)(7)(C)  
**Subject:** RE: Modular Construction

Good Afternoon (b)(6);(b)(7)(C)

Thank you for providing this information, we look forward to reviewing.

Kind Regards,

(b)(6);(b)(7)(C)

**Detention, Compliance & Removals (DCR) | Contract Specialist**

DHS | ICE | Office of Acquisition Management (OAQ)

Phone: 202-732-(b)(6);(b)(7)(C)

Email (b)(6);(b)(7)(C)

---

**From:** (b)(6);(b)(7)(C)  
**Sent:** Wednesday, April 17, 2019 4:34 PM  
**To:** (b)(6);(b)(7)(C)  
**Subject:** Modular Construction

(b)(6);(b)(7)(C)

I wanted to reach out to you in hopes to distribute my information for any requirements that call for modular construction. As a manufacturer direct, Palomar is capable of providing long term and short term solutions that vary from admin space to secured facilities.

I have attached a copy of my capabilities card for your review. Please let me know if I can be of service.

Regards,

(b)(6);(b)(7)(C)

***Government Business Developer***

GSA Contract: 47QSWA18D004G

Tel: 469-727-[redacted] (b)(6);(b)(7)(C)

Cell: 214-326 [redacted]

[www.palomarmodular.com](http://www.palomarmodular.com)



**From:** (b)(6);(b)(7)(C)  
**Sent:** 5 Jun 2019 13:46:18 +0000  
**To:** MGM Electrical Systems, Inc.  
**Cc:** (b)(6);(b)(7)(C)  
**Subject:** RE: Solicitation Number: RFI\_Baltimore\_CDF

Good Morning (b)(6);(b)(7)(C)

Thank you for your email, this was just a Request for Information to assist in research so there is no update at this time.

Kind Regards,

(b)(6);(b)(7)(C)

**Detention, Compliance & Removals (DCR) | Contract Specialist**

DHS | ICE | Office of Acquisition Management (OAQ)

Phone: 202-732 (b)(6);(b)(7)(C)

Email: (b)(6);(b)(7)(C)

---

**From:** MGM Electrical Systems, Inc (b)(6);(b)(7)(C)

**Sent:** Wednesday, June 5, 2019 7:23 AM

**To:** (b)(6);(b)(7)(C)

**Cc:**

**Subject:** Solicitation Number: RFI\_Baltimore\_CDF

(b)(6);(b)(7)(C)

Can you please tell me the status is this solicitation?

<https://www.fbo.gov/index.php?s=opportunity&mode=form&id=a1c1561a09b667703e7d021f0d03ee27&tab=core&tabmode=list&=>

Thank you,

(b)(6);(b)(7)(C)

(b)(6);(b)(7)(C)

MGM Electrical Systems, Inc.  
3302 Shore Drive Annapolis, MD 21403  
(phone) 410-263 (b)(6);(b)(7)(C) (fax) 410-263-6556